



**Lifetime**  
Financial Group

*Helping you achieve your lifetime financial goals*

**This snapshot is designed to accomplish two objectives:**

- 1) The questions will reveal the type of work we do.
- 2) Your answers will help determine if there is a need for us to meet again.

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**PERSONAL DATA:**

**Name:** \_\_\_\_\_  
**Address:** \_\_\_\_\_  
**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip:** \_\_\_\_\_  
**Home Phone:** \_\_\_\_\_ **Cell:** \_\_\_\_\_  
**Occupation:** \_\_\_\_\_  
**Age:** \_\_\_\_\_ **Marital Status:** \_\_\_\_\_  
**Spouse/Partner Name:** \_\_\_\_\_

**MY PRIORITIES**

*(Please check A - Essential, B - Fairly Important, C - Of Little Value or D - Does Not Apply)*

- Involving my spouse/partner in our financial affairs is:
- Modifying my lifestyle today for future financial security is:
- Owning an investment\* portfolio that offers high-growth potential is:
- Having a low risk factor in my investments\* is:
- Replacing my income if I became disabled would be:
- Having a current estate plan documented in a will or trust is:
- In the even of my death, having any loans and mortgages paid off is:
- The ability of my family to maintain their current standard of living upon me death is:
- Protecting my estate from unnecessary taxation is:
- Not outliving my retirement income is:
- Having a financial professional who understand my financial objectives is:

A	B	C	D
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**INVESTMENT STRATEGY**

*(Please check the box that reflects your present situation.)*

- My written financial plan includes defined short, medium and long-term goals.
- My investments are properly diversified in terms of risk versus return.
- I take advantage of dollar cost averaging.
- My portfolio has a good balance between short-term liquidity and long-term growth.
- The rate of return on my current financial development program is acceptable.
- Restructuring debt can improve my financial situation.
- I know how taxation affects the real return on my wealth accumulation.
- My retirement income needs and sources of income have been determined.
- I am accustomed to paying a fee-based financial advisor.
- I would like assistance in reviewing my financial development.

YES	NO	UNSURE	N/A
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**LIFESTYLE PROTECTION**

*(Please check the boxes that reflect your present situation.)*

- If I leave my employer, my disability protection continues.
- My spouse/partner has sufficient income protection coverage.
- If I have a severe accident or illness, I can continue my current standard of living.
- I have insurance for long-term care needs.
- My spouse/partner and I have sufficient life insurance to maintain our family's lifestyle.
- I have a pension plan through my employer.
- My spouse/partner's employer provides a pension plan.
- I am satisfied that my current lifestyle and income are protected.

YES	NO	UNSURE	N/A
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**ESTATE ORGANIZATION**

*(Please check the boxes that reflect your present situation.)*

**YES      NO      UNSURE      N/A**

- My estate plans and will/trust are current.
- A guardian has been appointed for our minor children.
- All my beneficiary designations are current.
- I have a current list of important personal papers, assets and liabilities.
- My executor knows the location of my important papers and understands my estate plan.
- My life insurance is adequate to meet the needs of my estate plan.
- I know how life insurance can protect my estate from the effects of taxation.
- I know the after-tax income my family will receive from my estate.
- I know how taxes are applied to the beneficiaries of my retirement plans.
- I would like assistance in organizing and reviewing my estate plan.

**CHANGES ANTICIPATED IN THE NEXT YEAR**

*(Please check all that apply.)*

- Realize a capital gain
- Buy or Sell stocks
- Start of sell a business
- Purchase or sell a home
- Other:
- Receive an inheritance
- Move to another location
- Change careers
- Buy or sell property

**PRIORITIES FOR DISCUSSION**

*(Please check A - More than Three Years Ago, B - One to Three Years Ago, C - Less Than one Year Ago)*

**A      B      C**

- My last financial and investment strategy review was:
- My last insurance protection review was:
- My last estate organization review was:

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